

Bespoke Search Group

CFO

Finance executive with extensive leadership experience in strategic planning, capital markets, risk management, financial reporting, investor relations, and treasury, as well as in revenue-generating activities. Expertise in large corporate transactions and crisis situations, including M&A, pre-IPO and corporate restructurings. Strategic thinker valued for navigating organizations through change and driving process and performance improvements.

Career Highlights:

Confidential, (publicly traded)

- Co-led strategic process that resulted in sale of company to X at over 100% premium
- Raised/ refinanced \$1.6 billion of asset-backed loan warehouse credit facilities and the company's first syndicated corporate line of credit (\$105 million)
- Achieved first AAA-rating for an online small business loan securitization
- Managed Liquidity Crisis Team and amended and/or restructured debt in response to COVID-19

Confidential, (publicly traded)

- Led \$10 billion balance sheet restructuring related to sale of commercial air leasing business
- Directed X's integration of X (\$23 billion assets, \$15 billion deposits and 1,700 employees)

PROFESSIONAL EXPERIENCE

Confidential, (publicly traded)

May 2021 –

Dec 2022

Global specialty finance and asset management firm focused on law with over \$5 billion in litigation assets under management. Publicly traded on the New York and London Stock Exchanges with market capitalization of ~\$2 billion.

Senior Advisor

Sept 2022 – Dec 2022

Chief Financial Officer

May 2021 – Sept 2022

Recruited to be financial executive partner to CEO/Founder to position the function for scale and manage and oversee global financial operations and strategy, including funding, financial reporting, tax, human resources, and investor relations.

- Reorganized and expanded team to create clear lines of responsibility and accountability while streamlining and simplifying operational processes, including implementation of a new technology platform
- Successfully completed several liability management transactions, including both a debt tender and early redemption of U.K. retail debt and issuance of \$360 million of debt in US 144A market
- Directed significant changes in financial reporting, including conversion from IFRS to US GAAP, two financial statement restatements, and first audit subject to SOX 404
- Redirected Investor Relations activities to realize benefits of October 2020 NYSE listing, including in-person Investor Day in November 2021
- *Named "2022 Top 10 CFO"*

Confidential, (publicly traded)

2018 to 2020

NYSE-listed Fintech, providing loans online to small businesses in the U.S., Australia and Canada, and technology solutions to banks.

Chief Financial Officer

- Improved processes and systems for Finance department, as company became profitable and progressed from Emerging Growth Company status.
- Realigned and improved Accounting, Business Intelligence, Capital Markets, Corporate Development, Facilities, FP&A, Internal Audit, and Investor Relations functions.
- Co-led strategic process that resulted in the sale of the company (fully remote process during spring/summer 2020) at over a 100% premium.

- Managed liquidity challenges brought on by COVID-19, including the amendment of the corporate line of credit and six secured lending facilities.
- Led regulatory and M&A process to obtain a bank charter and acquire a commercial bank (process not completed due to COVID-19).
- Completed company's first acquisition in 2019 and became member of Board of Directors.
- Completed 16 capital market transactions, including the first AAA-rated securitization for online small business loans, as well as executed company's first-ever interest rate hedge.
- Oversaw Investor Relations function as CFO, including regular presentations and interactions with institutional investors and analysts.
- Member of Executive Committee, Asset Liability Committee (chair), ALLL Committee, Credit Committee, and Enterprise Risk Management Committee.

Confidential (publicly traded) 2007 to 2018

Executive Vice President & Treasurer 2015-2018

- Promoted to direct Balance Sheet Management, Funding, Liquidity, and Capital Management. Treasurer of X Bank NA and X Group Inc. Chair of Deposit Pricing Committee; Vice-Chair of X; member of Capital Planning Committee
- Led \$10 billion balance sheet restructuring (~\$6 billion liability and \$3.3 billion capital management) related to sale of commercial air leasing business as well as \$325 million preferred stock issuance
- Completed three Comprehensive Capital Analysis and Review (CCAR) submissions for the Federal Reserve Board.
- Mitigated risk by completing remediation of regulatory findings (primarily liquidity-related), including implementation of QRM system.

Executive Vice President & CFO, North America Banking 2014-2015

Business segment CFO for X's North American middle market lending, equipment financing and factoring and consumer banking activities.

- Head of Integration Management Office for acquisition of X Bank
- Directed negotiations, diligence, and integration of X's acquisition of X

President, Small Business Lending 2012-2013

- Negotiated and completed sale of X's Small Business Lending group to private equity firm

Chief Investor Relations Officer 2007-2013

- Key participant in restructuring / conversion to Bank Holding Company
- Managed solicitation and emergence process for restructuring / pre-packaged bankruptcy
- Responsible for both equity and debt investor relations
- Managed proxy / investor outreach process at X
- Awarded "2013 Best Mid-cap IRO"

Confidential 2006 to 2007

Managing Director, Chief Investor Relations Officer

Senior IR officer for X, including investor communications for merger with X Financial

Confidential 2002 to 2006

Vice President, Strategy & Development / Enterprise Risk Management

Vice President, Investor Relations (*pre-IPO*)

Senior executive for financial-related activities and capabilities-build for planned IPO
Established a quantitative-based enterprise risk management function for X.

Confidential 1999 to 2002

Senior Vice President, Investor Relations

Managed investor approval process as part of deal team for planned merger with X and subsequent takeover by X

Confidential

1986 to 1999

Principal, Debt Capital Markets

Director of Investor, Rating Agency and Public Relations

Assistant Vice President, Assistant to Chief Financial Officer

Assistant Treasurer, Strategic Planning & Financial Control

- Multiple roles in both revenue-generating and corporate functions
- Head of origination and client management for the commercial paper business - led to originating debt product across the curve.
- Cross-sold interest rate management and corporate trust and custodial services and managed bond tenders and consent solicitations.
- Chief Investor Relations Officer managing interactions with analysts, investors and rating agencies worldwide.
- Provided and presented financial analyses on corporate performance and strategic opportunities for senior executives and Board of Directors

Confidential

1985 to 1986

Analyst for dedicated M&A specialty group (Booz Allen Acquisition Services)

Education

M.B.A., University of Chicago Graduate School of Business (now Booth) with Honors 1992

➤ Majors in Accounting and Finance

B.S. Economics, The Wharton School of the University of Pennsylvania (Summa Cum Laude) 1985

➤ Concentrations in Finance and Management